

**RiverFront Investment Group**  
**Foundation Small Mid-Cap**  
4/01/2001 – 09/30/2011

Year	Total Return Pure Gross of Fees *%	Total Return Net of Fees %	Benchmark Return %	Number of Portfolios	Dispersion %	Total Composite Assets End of Period (\$ millions)	Total Firm Assets End of Period (\$ millions)
4/01 – 12/01	18.44*	16.97	12.19	104	N/A	7.277	119.53
2002	0.61*	-1.20	-14.54	311	0.51	26.342	110.79
2003	27.27*	25.14	36.61	495	0.88	57.489	325.29
2004	21.93*	19.90	18.39	795	0.81	124.183	1157.63
2005	14.46*	12.56	10.93	1908	0.74	317.804	3153.15
2006	13.27*	11.43	11.89	1693	0.81	263.345	4665.65
2007	9.30*	7.52	5.18	1564	0.72	260.062	7442.44
2008	-30.94*	-31.90	-34.67	8	N/A	1.528	376.86
2009	25.92*	23.96	33.48	27	0.91	5.685	1453.91
2010	24.83*	22.98	26.55	32	0.38	7.298	2503.92
YTD 9/11	-16.32*	-17.27	-13.26	46	NA	7.389	2576.70

\* The gross returns are a pure gross figure and shown as supplemental information only. Pure gross returns are calculated before the deduction of trading expenses and all other fees.

**Firm Information:** RiverFront is an investment advisor registered with the Securities and Exchange Commission under the Investment Advisors Act of 1940. RiverFront manages a variety of asset allocation portfolios utilizing stocks, bonds, and ETFs. The company also offers an ETF exclusive product and two institutional equity portfolios. The maximum wrap fee for this composite is 3.0%. The firm's direct client fee schedule is as follows: 3.0% for first \$200,000, 2.5% for next \$300,000, 2.0% for next \$500,000, 1.6% for next \$1 million, 1.4% for next \$3 million, 1.3% for the \$5 million and negotiable for accounts over \$10 million or where special circumstances warrant. This fee covers trading and administrative fees in addition to the 50 basis points management fee that RiverFront charges. There is a minimum quarterly client fee requirement of \$250. For all periods shown the accounts were comprised 100% of wrap accounts.

**Composite Characteristics:** The composite was created April 1, 2001. The composite was renamed 4/1/08 after the management team separated from Wachovia Securities to join RiverFront Investment Group. Prior to 3/31/08, the composite included accounts with investment policy constraints. After 3/31/08, no accounts with constraints are included in the composite. Composites have always included accounts to which clients may make contributions or from which they may take withdrawals. The benchmark for the composite is the S&P 1000 as of December 31, 2004. The S&P 1000 index is a combination of the S&P MidCap 400 (representing approximately 70% of the index) and the S&P 600 indices (representing about 30% of the index). The benchmark was realigned to more accurately reflect the composite's current small and midcap investment style. Previously, the benchmark for the composite was a 50/50 blend of the Russell 2000 Value and the Russell MidCap Value Indices. This combination became the effective comparison for the composite on March 31, 2002, and was changed from the Russell MidCap Value Index to create a more accurate representation of the portfolio's size and style characteristics. The underlying stock selection and portfolio management process remain unchanged.

The Composite is designed to serve as the small/midcap equity component within a client's asset allocation mix. The portfolio will typically consist of 35 to 50 stocks that are broadly diversified in terms of industry concentration with weightings measured relative to the benchmark S&P 1000. Portfolio turnover is expected to average between 25% and 50% annually.

**Calculation Methodology:** The Composite includes all fee-paying, full discretionary portfolios managed by the Advisory Services Group of Wachovia Securities, LLC (later RiverFront Investment Group), in this respective style. The performance provided for the Composite is prepared using full accrual, trade-dated accounting conventions. Dividends and interest on fixed income securities are accrued as earned and interest on cash balances is recognized on a cash basis. The performance returns are asset-weighted and calculated using beginning-of-month market values plus time-weighted cash flows. Portfolios are valued monthly and are linked geometrically to produce quarterly and annual returns. Total returns including realized and unrealized gains plus income are used when calculating investment performance. Pure gross performance returns are calculated

before the deduction of trading expenses or advisory fees. The fees for the composite are calculated on an account-by-account basis to produce a net-of-fee return for each account which is then weighted with all of the accounts' net returns in the composite to arrive at the net-of-fee return for the composite. The net of fees return is the pure gross return netted down by the actual wrap fee includes custodian fees, trading expenses, management fee, reporting fees, etc. All returns and valuations are in U.S. dollars.

The dispersion measure is the asset-weighted standard deviation of accounts in the composite for the entire year.

**Other Disclosures:** Fees do not cover the fees and expenses of underlying exchange-traded funds, closed-end funds or mutual funds in the portfolio. Any particular client's account performance may differ from the composite results due to, among other things, commissions, timing of order entry, or the manner in which the trades are executed. Additional information regarding policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request. Past performance does not guarantee future results. This performance report should not be construed as a recommendation to purchase or sell any particular securities held in composite accounts. Market conditions can vary widely over time and can result in a loss of portfolio value. A complete list and description of composites managed by RiverFront is available upon request. Performance history prior to 3/31/08 was achieved at Wachovia Securities and performance beginning 4/1/08 has been achieved at RiverFront Investment group. Significantly all of the management team is employed at RiverFront, there has been no break in performance and RiverFront has met the GIPS® requirements for performance record portability.

Effective 3/31/08 the employees of RiverFront left Wachovia Securities to begin RiverFront Investment Group. Prior to 3/31/08, the AUM and Account total reflect the accounts managed at Wachovia Securities; after 3/31/08, the AUM and Account total reflect the accounts that are managed at RiverFront Investment Group. Seed accounts were opened on 3/31/08 to prevent a break in the group's performance track record and allow for a linking of future performance.

RiverFront Investment Group claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. RiverFront Investment Group has been independently verified for the period April 1, 1998 – June 30, 2011 by Beacon Verification Services. The verification report is available upon request.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.



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